



## 2023 BAREBOAT PRICE LIST in Euros(€), (Rates per week) Valid from 01/10/2022 till 30/09/2023

Athens/Lavrio - Corfu/Lefkada - Kos/Rhodes - Paros/Mykonos - Volos/Skiathos - Kavala

Tel: +30 210 9837790 Fax: +30 210 9837798 Mob: +30 6944 593 111

Email: info@nauticacharters.gr Website: www.nauticacharters.gr

### Monohull Sailing Yachts

		Built Year	Pax/Cabins/WC	22/4-27/5	27/5-17/6	17/6-29/7	29/7-19/8	19/8-23/9	23/9-7/10	7/10-18/11	
S U P E R E M E	Bavaria Cruiser 51	✓	2018-19	10/5/3	4700	6000	6700	7500	6700	6000	4200
	Bavaria Cruiser 46		2020-23	9/4/3	4000	5200	5700	6400	5700	5200	3600
	Bavaria C45	✓	2020-23	9/5,4/3,2	4050	5200	5800	6500	5800	5200	3700
	Bavaria Cruiser 42	✓	2021-23	7/3/2	3200	4100	4600	5200	4600	4100	2900
	Bavaria Cruiser 41		2018-20	7/3/2	3000	3700	4300	4700	4300	3700	2800
S E N I O R	Bavaria Cruiser 56		2015	12/6/4	5000	6400	7200	8000	7200	6400	4500
	Bavaria 55 Cruiser		2010	10/5/3	4700	6000	6700	7500	6700	6000	4300
	Bavaria 51 Cruiser	✓	2015	10/5/3	4200	5300	5900	6700	5900	5300	3800
	Bavaria 46 Cruiser		15/18	8-9/4/3	3300	4200	4700	5200	4700	4200	3000
	Bavaria Cruiser 41		2014	6-7/3/2	2400	3100	3500	3900	3500	3100	2300
	Bavaria Cruiser 40		2012-13	6-7/3/2	2300	3000	3300	3800	3300	3000	2200
	Bavaria Cruiser 37		2016-17	7/3/1	2000	2600	2800	3200	2800	2600	1800
		Built Year	Pax/Cabins/WC	22/4-27/5	27/5-17/6	17/6-29/7	29/7-19/8	19/8-23/9	23/9-7/10	7/10-18/11	
S E R I E M	Oceanis 51.1	✓	2019-23	12/6/4	3700	5400	6600	7700	6600	5400	3700
	Oceanis 46.1	✓	2019-22	10/5/3	3300	4500	5000	6100	5000	4500	3300
	Oceanis 41.1		2020	6-8/3/2	2500	3300	3700	4500	3700	3300	2500
	Oceanis 40.1		2021-23	6-8/3/2	2500	3300	3700	4500	3700	3300	2500
	First 36	✓	2023	6-8/3/1	2000	2600	3000	3500	3000	2600	2000
S E N I O R	Oceanis 54	✓	2012	10/5/4	5400	7000	7800	8800	7800	7000	5000
	Oceanis 48		2012-16	10/5/3	4100	5300	5900	6600	5900	5300	3800
	Oceanis 45		2013-17	8-10/4/2	3300	4300	4700	5400	4700	4300	3000
	Oceanis 41.1		2016	6-8/3/2	2700	3400	3800	4300	3800	3400	2500
	Oceanis 38.1	✓	2017	6-8/3/2	2100	2800	3200	3800	3200	2800	2100
	Oceanis 38		2014-15	6-8/3/1	2000	2600	3000	3700	3000	2600	2000

**DUFOUR**  
YACHTS

	Built Year	Pax/Cabins/WC	22/4-27/5	27/5-17/6	17/6-29/7	29/7-19/8	19/8-23/9	23/9-7/10	7/10-18/11
Dufour 520GL	2019	10-12/5/3	4800	5800	6900	8300	6900	5800	5200
Dufour 470 ✓	2022-23	10/5/5	4500	5800	6400	7300	6400	5800	4200
Dufour 390GL	19/20	8/3/3	3000	3800	4300	4800	4300	3800	2800

**JEANNEAU**

	Built Year	Pax/Cabins/WC	22/4-27/5	27/5-17/6	17/6-29/7	29/7-19/8	19/8-23/9	23/9-7/10	7/10-18/11
S Sun Odyssey 490	2018-21	10/4/4	4800	5800	6800	7700	6800	5800	4400
U Sun Odyssey 479 ✓	2018	10/4/4	3500	4500	5000	5600	5000	4500	3300
P Sun Loft 47 ✓	2020-21	12/7/5	5100	6500	7200	8200	7200	6500	4700
R Sun Odyssey 440 ✓	2020-23	10/4/2	4000	5200	5750	6500	5750	5200	3800
M Sun Odyssey 410	2019-2021	8/3/2	3200	4000	4600	5300	4600	4000	3000
E Sun Odyssey 380	2022-23	8/3/2	3300	4000	4700	5300	4700	4000	3000

Jeanneau 54	2016	12/6/4	5200	6800	7500	8500	7500	6800	4800
Jeanneau 53	2010-11	10/6/4	4400	5300	6200	7100	6200	5300	4000
S Jeanneau 519	2016-18	12/5(+1)/3(+1)	5000	6000	7100	8200	7100	6000	4400
E Jeanneau 509	2012-14	10/6/4	4600	5900	6500	7300	6500	5900	4200
N Sun Odyssey 469	2013-16	10/4/4	3500	4300	5000	5700	5000	4300	3200
I Sun Odyssey 449	2016-18	10/4/2	3500	4200	5000	5700	5000	4200	3300
O Sun Odyssey 439	2013-15	10/4/2	2900	3800	4200	4800	4200	3800	2800
R Sun Odyssey 42 DS	2010-11	6-8/3/2	2500	3000	3300	3700	3300	3000	2200
Sun Odyssey 419	2017	8/3/2	2800	3400	4000	4600	4000	3400	2600
Sun Odyssey 389	2016-18	6/3/1	2200	2800	3100	3500	3100	2800	2500

Catamarans									
	Built Year	Pax/Cabins/WC	22/4-27/5	27/5-17/6	17/6-29/7	29/7-19/8	19/8-23/9	23/9-7/10	7/10-18/11
Lagoon 50	2018-22	12/6/4	9000	11700	14400	16900	14400	11700	10000
Saona 47	✓ 2019	12/6/6	7800	10000	11000	12500	11000	10000	7200
Bali 4.6	✓ 2022	12/6/4	9200	11500	12200	13700	12200	11500	7800
Lagoon 46	✓ 2021-23	10/6/4	7400	9100	10900	13000	10900	7400	5300
Elba 45	✓ 2021	9/5/5	7700	9300	11000	13200	11000	9300	7000
Astraea 42	2021	10/6/4	5500	7100	7900	8900	7900	7100	5100
Bali 4.2	2023	10/5/5	6600	8600	9500	10800	9500	8600	6200
Lagoon 42	2019-21	10/6/4	6200	7900	8800	9900	8800	7900	5700
Lagoon 40	2020-23	10/6/4	5100	6600	7300	8300	7300	6600	4800
Excess 11	✓ 2023	10/6/2	4600	5900	6600	7400	6600	5900	4300
Lagoon 450F	✓ 2016-18	12/6/4	5900	7600	8400	9500	8400	7600	5500
Lagoon 400	✓ 2015-17	10-12/5/5	4100	5200	5800	6500	5800	5200	3800
Lagoon 39	✓ 2016	10/6/2	3900	5100	5600	6400	5600	5100	3700
Lagoon 380	✓ 2015-2017	10/6/2	3500	4500	5000	5700	5000	4500	3300
<b>OWN FLEET</b> ✓									
Many other models upon request									

**Nautica Charters Ltd**

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**Monohull General Specifications**

		Cabins/WC	Mainsail	Steering wheel(s)	Hot water	Radio - CD or IISB	Auto pilot	GPS	Wind instr.	Plotter	Out board	Bimini	Spray hood	Bow thruster	Generator	A/C	Teak deck
SUPERM	Bavaria Cruiser 51	5/3	R	2	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	NA	NA	NA
	Bavaria Cruiser 46	4/3	R	2	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	NA	NA	NA
	Bavaria C 45	4/3	R	2	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	NA	NA	NA
	Bavaria Cruiser 42	3/2	R	2	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	NA	NA	NA
	Bavaria Cruiser 41	3/2	R	2	Y	Y	Y	Y	Y	Y	Y	Y	Y	NEM	NA	NA	NA
SENIOR	Bavaria Cruiser 56	6/4	R	2	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	NEM
	Bavaria 55 Cruiser	5/3	R	2	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	NA	NA	NEM
	Bavaria 51 Cruiser	5/3	R	2	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	NA	NA	NEM
	Bavaria 46 Cruiser	4/3	R	2	Y	Y	Y	Y	Y	Y	Y	Y	Y	NEM	NA	NA	NA
	Bavaria Cruiser 41	3/2	R/S	2	Y	Y	Y	Y	Y	Y	Y	Y	Y	NA	NA	NA	NA
	Bavaria 40 Cruiser	3/2	R	2	Y	Y	Y	Y	Y	Y	Y	Y	Y	NEM	NA	NA	NA
	Bavaria Cruiser 37	3/1	R	1	Y	Y	Y	Y	Y	Y	Y	Y	Y	NA	NA	NA	NA
		Cabins/WC	Mainsail	Steering wheel(s)	Hot water	Radio - CD or IISB	Auto pilot	GPS	Wind instr.	Plotter	Out board	Bimini	Spray hood	Bow thruster	Generator	A/C	Teak deck
	Dufour 520GL	5/3	FB	2	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	NEM
	Dufour 470	5/5	R	2	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	NA	NA	NA
	Dufour 390GL	3/3	R	2	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	NA	NA	NA



**General Terms & Conditions of Bareboat Charters**

**Embarkation - Disembarkation**

- Charters commence on Saturdays at 17:00hrs and finish on Saturdays at 09:00hrs (Friday 18:00 return to marina mandatory, plus overnight). Yachts are delivered cleaned full in fuel and water. Same condition should be redelivered full in fuel and water.
- Other days of the week are possible upon request.
- Options are placed after specific offers and are usually held for one week. Bookings are valid only when the contracts are sent back with the signature of both the agency and the charterer. Nautica Charters or the yacht owner has any legal right to cancel the booking if the payments are not received according to the contract terms and conditions.
- Upon receipt of the Booking Confirmation, we will issue a Charter Contract and send you the invoice accordingly. Within 15 days from the date of confirmation we require advance payment of 50%, minus your 20% commission (discounted to 12% VAT, subject to conditions). Four weeks before clients' departure we require full payment along with crew list – and at least one (1) copy of Sailing License.
- Charter rate includes the full use of yacht with her equipment, bed sheets & towels (face/body) one set per person, the outboard engine, first fill for outboard engine, spare bottle of gas, yacht disinfection, Covid kit and first & last night in the marina.
- Other payments like embarkation pack fees, skipper fees, transfer fees, etc. are paid upon embarkation and only in cash or along with the balance payment.

Refundable Guarantee Deposit either in Cash or by Visa/MasterCard as per our price list, upon embarkation. The Non-Refundable deposits are paid in cash, upon request. Personal checks are not accepted. Every payment that is due on spot must be paid before the charter starts. The refundable deposit for monohull yachts up to 45 feet is €2,500, for up to 49 feet is €3,000 and for up to 60 feet is €3,500. For catamarans up to 42 feet is €3,500 and for those up to 50 feet is €4,000. Security deposits may differ in several models.

- In cases of payment through credit card, 2.5% cost extra will be granted due to bank charges.

**Transfers** from Airport to base can be arranged upon request. Prices depend on the distance. 2023 price list will be available approx. on April 1st, 2022.

Food provisioning - Hotel Reservations – Car Rental – Local Flight Tickets – Ferry Tickets can also be arranged upon request.

**Documentation**

- A booking is confirmed and secured only by signing either the invoice or the contract that you receive.
- In case of bareboat charter there must be at least one skipper-licensed crewmember on board. Copy of the licenses along with crew list and passport numbers are required 15 days before embarkation, otherwise charter documentation will be made upon delivery.

**Cancellation Policy**

- For bookings cancelled more than 60 days before embarkation, 30% of the charter price is retained.
- For bookings cancelled 59-30 days before embarkation, 50% of the charter price is retained.
- For bookings cancelled 29-1 day before embarkation, 100% of the charter price is retained.

In case of a booking under the same conditions over a cancelled charter, Nautica Charters **guarantees** full refund of the charter fee minus €300 that occurs to administration costs.

Nautica Charters only accepts remarks and notes stated on the Inventory form which are signed upon embarkation and disembarkation. Claims are valid and negotiable within 15 days after disembarkation.

**Starting Points (Bases)**

We offer charters out of the following places: Athens, Lavrion, Lefkada, Corfu, Volos, Skiathos, Kavala, Paros, Mykonos, Kos and Rhodes.

**Embarkation pack (upon request)**

This is extra to the yacht price and refers to 3 bottles of cold water, 6 refreshments can drink, toilet paper in every toilet, 1 dishwashing liquid, 1 dish sponge, trash bags, 1 kitchen roll and a box of matches. It also includes the end cleaning of the yacht and the first night at the starting marina in case of overnight.

- For 2-cabin yachts: €130
- For 3-cabin yachts: €180
- For 4-cabin yachts: €230
- For 5-cabin yachts: €280
- For 6-cabin yachts: €330

## General Terms & Conditions of Bareboat Charters

**The Outboard engine (optional) is extra €80 /week on all yachts NOT belonging in our fleet.**

Yachts in exclusive fleet of Nautica Charters have the outboard engine in their standard equipment.

### Cleaning Service (compulsory)

This is extra to the yacht price and refers to the cleaning service of the yacht. Paid in cash before embarkation: **€50 /cabin.**

### Discounts

Early booking: 10% for any charter booked prior to 6 months before embarkation or till 31/3/2023.

Long-term discount: 5% for two-week charters and 5% more for every extra week.

Nautica Charters' repeated client: 5%

Boat-show discount: 5%

Maximum discount: 15%

### One-way fees (per way)

Athens - Lavrion: €250, Athens/Lavrion – Kos/Rhodes: €1200, Athens/Lavrion - Skiathos/Volos: €1000, Athens/Lavrion - Cyclades islands: €800,  
Athens/Lavrion – Lefkada/Corfu: €1100, In-between Ionian or Cyclades islands: €500.

### Optional Crew services

- Skipper fees: €190/day (weekly charge of €1.330) plus food provisioning & own cabin
- Cook fees (3 meals/day): €180/day (weekly charge of €1.260) plus food provisioning & own cabin.

Charterer and crew do not impose any responsibility on Nautica charters Ltd., arising from the performance of services by crew.

Refundable deposit insurance 50% is mandatory for skippered charters.

### Optional extra Equipment

Spinnaker/Blister: €210/week plus €500 refundable security deposit.

Safety net: €200/charter (installed).

Internet onboard: €70/week (including Wi-Fi router and 10GB Internet data)

Kayak, SUP: €120/week plus €300 refundable security deposit.

Automatic Life vests: €30/item/week

Beach Towels: €10/pair

Pet on board (up to 6kg): double cleaning service

\*Extras depend on availability. Early requests equal better service.

### Nautica Charters Bank Details

PIRAEUS BANK: **SOTIRIA KLIMENTIOTI Nautica Charters Ltd**

**Swift code:** PIRBGRAA

**EUR IBAN** GR 20 0172 5260 0055 2610 5645 457

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