

Pricelist 2024

SHIPOWNER: Altaïr International bv

Fleet 2024: Nieuwpoort and Zeebrugge:

All yachts can be chartered in both bases.

Yachts	name	Year	Cab	Pax	Deposit	WC Shower	01.01.2024	22.04.2024	17.06.2024	16.09.2024	14.10.2024
							21.04.2024	16.06.2024	15.09.2024	13.10.2024	31.12.2024
Sun Odyssey 349 - 3 cab	Negrone	2014	3	7	1800	1	1.540	1.860	2.050	1.860	1.540
Sun Odyssey 389 - 3 cab	Dakiri	2016	3	8	2100	1	1.830	2.470	2.620	2.470	1.830
Sun Odyssey 389 - 3 cab	Dakiri 2	2018	3	8	2100	1	1.930	2.600	2.750	2.600	1.930
Sun Odyssey 389 - 3 cab	Dakiri 3	2020	3	8	2100	1	2.070	2.770	2.960	2.770	2.070
Sun Odyssey 380 - 3 cab	Maitai	2023	3	8	2400	1	2.510	3.220	3.420	3.220	2.510
Sun Odyssey 439 - 4 cab	Timaria 2	2015	4	10	2400	2	2.610	3.500	3.710	3.500	2.610
Sun Odyssey 449 - 4 cab	Timaria 3	2016	4	10	2400	2	2.690	3.610	3.840	3.610	2.690
Sun Odyssey 449 - 4 cab	Timaria 4	2019	4	10	2400	2	2.895	3.840	4.100	3.840	2.760
Sun Odyssey 440 - 4 cab	Caraboulou	2022	4	10	2500	2	3.460	4.480	4.760	4.480	3.460
Sun Odyssey 509 - 5 cab*	Oceanlord	2015	5	12	3200	3	3.690	4.670	4.990	4.670	3.690
Discounts											
		Rate (in %)		discount is calculated progressive							
2 weeks		5 % discount on total charter price									
3 weeks		10 % discount on total charter price									
early booking discount		10%	10%								
early booking discount		10%	5%	* SO509 looks as if 3-4 years old							

early booking discount not applicable in periods with holiday weekends			
maximum discount		15%	

Charters less than 7 days:

Important remark 1

We never cut a weekend in 2 pieces.

A chartercontract will never start on saturday evening or sunday morning

A chartercontract will never end on saturday morning or saturday evening or sunday morning

Important remark 2

Normal start of charter is 09.00

As a free extra service we give the opportunity to embark the evening before.

Normal end of charter is 15.00 when client does the endcleaning himself

Normal end of charter is 13.00 when client pays the endcleaning to do it by us

In case for weekend charters, we can agree on exceptions

Example: when a client charters a boat for a week, for instance starting from saturday 06 july 20xx:

The charter starts from saturday 06-07-20xx - 09.00 hrs and ends friday 12-07-20xx - 15.00 hrs, when he does the cleaning himself.

The embarkation is (if clients want it) on friday 05-07-20xx - any time in evening and debarkation is friday 12-07-20xx - 15.00 hrs.

This is different compared to the Mediterranean

Important remark 3

As a free gift to the client: they may embark (not leaving the harbour) the evening before (time at their convenience)