

2024 PRICE LIST/GREECE in €					Period A	Period B	Period C	Period D	Period E
"SKIPPERED YACHTS"					27/07-17/08	15/06-27/07 & 17/08-14/09	18/05-15/06 & 14/09-28/09	20/04-18/05 & 28/09-12/10	Before 20/04 & After 12/10
YACHTS TYPE/NAME	Built	Cabins	Heads	Max. Pax	1 week	1 week	1 week	1 week	1 week
Lagoon 50 "PELAGIC CAT"	2019	6+1	4+1	12 plus skipper	17.040	14.200	12.070	9.940	7.810
Lagoon 46 "ZALINA"	2022	4+1	4+1	10 plus crew	13.440	11.200	9.520	7.840	6.160
Lagoon 46 "SEAGULL"	2021	4+1	4+1	10 plus Skipper	13.440	11.200	9.520	7.840	6.160
Lagoon 46 "KIDEGE"	2021	4+1	4+1	10 plus crew	13.200	11.000	9.350	7.700	6.050
Lagoon 42 "ANEMI"	2021	4+1	4+1	8 plus skipper	10.800	9.000	7.650	6.300	4.950
Monohulls Skippered Yachts									
Jeanneau 60 "EUPHORIA"	2021	4+1	4+1	8 plus crew	14.820	13.000	11.050	9.100	7.150
Skipper and/or, Hostess/Cook fees are not included in the price									
VAT included.									



2024 GENERAL “SKIPPERED YACHTS” CONDITIONS in €

Yachts in our Skippered Fleet are chartered with a mandatory Skipper and Hostess for some boats.

The Skippers are permanently assigned to the yachts and the yachts are kept to the highest standards with upgraded equipment for comfort and leisure!

Please contact us for their CVs.

DISCOUNTS

Athenian’s repeat clients	5%
Long Term	5%

One Way and flexible Check in/out days upon request

CHECK-IN/OUT

Embarkation time	17:00hrs
Disembarkation time	09:00hrs

Mandatory, the yacht must return to the base the day before no later than 18:00hrs

CREW (require their own cabin/head) payable on the spot in cash

Skipper	200/day, plus food provisions
Cook	200/day, plus food provisions
Hostess	180/day, plus food provisions

Provisions must be onboard for the crew plus an allowance of up to 30€/day/crew for a meal shall be respected.

*It is at the guests’ discretion whether or not they wish the crew to join them ashore for meals.

In the case the crew join the guests for a meal, the allowance of 30 euros is not applied.

Crew gratuities are not included in the rate.

**In case of a last-minute cancellation, one month before embarkation, the client will be charged in full as we are obliged to pay the fees to the crew.

Comfort Package € 1200 (mandatory payable on the spot in cash)

- Damage Waiver
- End Cleaning
- Wi-Fi(unlimited)
- Bed linen (beds made), towels & beach towels, quilts, one set/cabin
- 2x SUP (Stand Up Paddle)
- BBQ instant grill (x1)
- Mooring fees for the first and last day at the Check in/out marina/port incl. electricity and water

NOT INCLUDED/OPTIONAL (payable on the spot)

Fuel, *provisioning,* transfers	
Pets allowed (up to 6kg)	300
Safety Net	200
*Transfer and provisioning service upon request (can only be arranged up to 7 days before embarkation)	

PAYMENTS

A 50% deposit is required, upon signing the charter contract and within 7 days of the booking confirmation
The remaining balance of 50% is required 40 days prior to departure to our bank account
The full payment is required for the last moment bookings only by credit card, Master or Visa

CANCELLATION POLICY

Booking cancelled, more than 75 days before embarkation, 20% of the total charter fee
Booking cancelled between 74 & 31 days before embarkation, 50% of the total charter fee
Booking cancelled less than 30 days before embarkation, 100% of the total charter fee

Upgrade/change, subject to the cancellation policy

INSURANCE

All Athenian boats are insured according to Greek law, against risks arising from liability to third parties and damage to the hull, machinery, and equipment in excess of the Refundable or the Non Refundable deposit

ACCEPTED CREDIT CARDS

Visa or Master Card

The present Price List replaces any previous one and is valid from 11/09/2023
We keep the right to revise the price list and if so, we will inform you accordingly.



ATHENIAN YACHTS

2024 PRICE LIST/GREECE in €					Period A	Period B	Period C	Period D	Period E
BAREBOAT FLEET					27/07-19/08	15/06-27/07 & 17/08-14/09	18/05-15/06 & 14/09-28/09	20/04-18/05 & 28/09-12/10	Before 20/04 & After 12/10
YACHTS TYPE	Built	Cabins	Heads	Max. Pax	1 week	1 week	1 week	1 week	1 week
Premium (Built 2024-2023 & One Sup Free)									
Sun Odyssey 490	23-24	4	4	10	8.130	7.128	6.060	4.850	3.560
Sun Odyssey 440	23-24	4	2	10	6.640	5.827	4.950	3.960	2.910
Sun Odyssey 410	23-24	3	2	8	5.760	5.050	4.290	3.430	2.530
Sun Odyssey 380	23-24	3	2	8	5.360	4.700	4.000	3.200	2.350
Lagoon 51 <i>new!</i>	2024	6	4	12	18.220	15.980	13.580	10.870	7.990
Tanna 47 <i>new!</i>	2024	4+1	4+1	10	13.680	12.000	10.200	8.160	6.000
Lagoon 46	23-24	4+2/1	4+2/1	11/12	13.870	11.556	9.710	7.860	5.780
Bali 4,6 <i>new!</i>	2024	5	4	12	13.700	11.420	9.710	7.770	5.710
Elba 45	2023	4+1	4+1	9	13.200	11.000	9.350	7.480	5.500
Excess 14 <i>new!</i>	2024	4+2	4+1	12	12.360	10.300	8.760	7.000	5.150
Lagoon 42	23-24	4+1	4+1	10	11.160	9.300	7.900	6.320	4.650
Lagoon 40	2023	4	4	10	9.600	8.000	6.400	5.360	3.920
Bali Catspace	2024	4	4	8	9.360	7.800	6.630	5.300	3.900
Bali Catsmart <i>new!</i>	2024	4	2	8	8.280	6.900	5.870	4.690	3.450
Excess 11 <i>new!</i>	2024	4	2	8	7.560	6.300	5.360	4.280	3.150
Privilege (Built 2018-2022)									
Jeanneau 54	18-22	5	3	12	10.250	8.990	7.640	6.110	4.500
Sun Odyssey 519	18-20	5	3	12	8.210	7.200	6.120	4.900	3.600
Sun Odyssey 519	2018	4	4	10	7.980	7.000	5.950	4.760	3.500
Sun Odyssey 490	18-21	4/5	4/3	10/11	7.520	6.600	5.610	4.490	3.300
Sun Loft 47	2021	6+1	4+1	12	7.520	6.600	5.610	4.490	3.300
Sun Odyssey 479	18-19	4	4	10	6.610	5.800	4.930	3.940	2.900
Dufour 460	2020	4	4	10	6.900	5.800	5.000	3.940	2.900
Sun Odyssey 440	18-22	4	2	10	6.150	5.396	4.590	3.670	2.700
Sun Odyssey 449	2018	4	2	10	5.700	5.000	4.250	3.400	2.500
Sun Odyssey 410	19-22	3	2	8	5.330	4.676	3.970	3.180	2.340
Sun Odyssey 419	2018	3	2	8	4.390	4.197	3.270	2.850	2.100
Oceani 41,1	2018	3	2	8	4.390	4.197	3.270	2.850	2.100
Dufour 390	2020	3	3	8	4.700	4.000	3.600	2.720	2.000
Sun Odyssey 380	2022	3	2	8	4.900	4.300	3.660	2.920	2.150
Sun Odyssey 349	2018	3	1	6	3.420	2.998	2.550	2.100	1.650
Lagoon 46	21-22	4+1	4+1	11	12.840	10.700	9.100	7.380	5.350
Lagoon 450F	19-20	4+1	4+1	11	12.300	10.251	8.710	6.970	5.130
Astrea 42	2020	4+2	4+1	10	10.800	9.000	7.650	6.120	4.500
Lagoon 42	19-21	4+1	4+1	10	10.330	8.611	7.060	5.860	4.310
Bali 4,1	20-21	4+1	4	10/12	10.200	8.500	6.800	5.700	4.000
Lagoon 40	2021	4	4	10	9.160	7.630	6.260	5.190	3.740
Bali Catspace	2022	4	4	8	9.000	7.500	6.380	5.100	3.750
VAT included (If VAT will increase, we reserve the right to revise the prices according to the new VAT)									

2024 PRICE LIST/GREECE in €					Period A	Period B	Period C	Period D	Period E
ELITE FLEET					27/07-17/08	15/06-27/07 & 17/08-14/09	18/05-15/06 & 14/09-28/09	20/04-18/05 & 28/09-12/10	Before 20/04 & After 12/10
YACHT'S TYPE	Built	Cabins	Heads/wc	Max. Pax	1 week	1 week	1 week	1 week	1 week
Jeanneau 53	2010	5+1	3+1	12	7.180	6.300	5.360	4.410	3.780
Sun Odyssey 519	2017	5	3	12	7.380	6.475	5.500	4.530	3.880
Sun Odyssey 50DS	2012	4	3	10	5.240	4.600	3.910	3.220	2.760
Sun Odyssey 49i	2008	4	4	10	5.130	4.500	3.830	3.150	2.700
Oceanis 48	2015	5	3	10	6.600	5.400	4.750	3.500	2.300
Sun Odyssey 479	2016	4	4	10	6.270	5.500	4.680	3.850	3.030
Sun Odyssey 469	14-15	4	4	10	5.700	5.000	4.250	3.500	3.000
Sun Odyssey 439	14-15	4	2	10	5.130	4.500	3.830	3.150	2.700
Sun Odyssey 43	2003	4	2	10	3.080	2.700	2.430	2.030	1.620
Sun Odyssey 42i	07-10	3	2	8	3.420	3.000	2.700	2.250	1.800
Sun Odyssey 409	2015	3	2	8	4.330	3.800	3.230	2.660	2.280
Sun Odyssey 37	2003	3	1	6	2.390	2.100	1.890	1.580	1.260
Sun Odyssey 36i	2008	3	1	6	2.740	2.400	2.160	1.800	1.440
Sun Odyssey 35	2003	3	1	6	2.090	1.830	1.650	1.370	1.100
Sun Odyssey 33i	2014	2	1	4	2.510	2.200	1.870	1.540	1.320
Sun Odyssey 32i	2009	2	1	4	2.050	1.800	1.620	1.350	1.080

VAT included (If VAT will increase, we reserve the right to revise the prices according to the new VAT)



2024 GENERAL “BAREBOATS” CONDITIONS in €

ATHENIAN BASES

Athens: Marina Kalamaki, Pier No 2

Lavrio: Lavrio Port

Paros: Piso Livadi/Naoussa

Skiathos: Skiathos Port

Volos: Volos port

Corfu: Marina Gouvia, Pier No A 100-106

Lefkas: Marina Lefkas, Pier B

Kos: Marina Kos, Pier D

Rhodes: New Marina, Pier I

Kavala: Keramoti Port

ONE-WAY CHARGES (paid on spot)

Athens – Corfu** 2.200

Athens – Kos: 1.300

Athens – Lefkas**: 2.100

Athens – Volos/Skiathos: 1.200

Athens- Rhodes: 1.500

Volos/Skiathos – Keramoti: 1000

Athens – Lavrio: 350

Athens/Lavrio – Cyclades: 1000

Volos-Skiathos: 400

Corfu – Lefkas: 500

Kos-Rhodes: 500

Paros-Rhodes: 1200

Paros – Kos: 1050

** Not through Corinth Canal

DISCOUNTS ONLY FOR BAREBOAT

Early booking (until 31/01/24) 10%

Boat Shows 5%

Athenian’s Repeat Client 5%

2 weeks charter on a weekly rate 5%

3 weeks charter on a weekly rate 10%

4 weeks charter on a weekly rate 15%

Group Discount 5%

MAXIMUM DISCOUNTS (excluding long term) 15%

Charter less than 7 or 14 days, upon request and subject to the period

CHECK-IN/OUT

Embarkation time: 17:00hrs

Disembarkation time: 09:00hrs

Mandatory, the yacht must return to the base the day before, the latest at 18:00hrs and April, October, November at 17:00hrs

NOT INCLUDED

Charter Pack (is mandatory and is payable on the spot in cash):

Cleaning, 2 Bottles (2lt) of water, soap and toilet paper/head, Bed Linen, towels, quilts, one set/cabin (up to 2 weeks), First Gas Bottle, Mooring fees for the first and last day at the Athenian’s Pier, in Marinas/Ports (The charter pack does not include the use of electricity and the refilling of the water tanks)

Monohulls: 32-35ft € 120, 36-42ft € 160, 43-48ft € 200, 49ft € 240, 50ft and over € 330

Catamarans: 38-40ft € 240, 41-46ft € 300, 47ft and over € 380

Fuel, Outboard gasoline, water, provisioning, transfers.

OPTIONAL EXTRAS

Transfer service upon request (can only be arranged the latest 7 days before embarkation)

Early Embarkation at 14:00hrs (upon request & subject to no damages from the previous charterer): € 200

Internet Pack: Wi-Fi router, 12GB/week € 70

Extra linen: € 10 per set (1xset = 2 sheets, 1 pillowcase, 1 face towel, 1 bath towel)

BBQ Instant Grill € 12/item

Beach towels (yours to keep): € 13/item.

Provisioning service: € 20

Cabin conversion: € 150 (where applicable)

Pets allowed (up to 7kg): € 200.

Automatic Life Jackets (subject to availability): € 30/item/week

*Blister/Gennaker (subject to availability): € 250/week, plus a Refundable Security Deposit of € 600 payable by credit card

* In case of a last-minute cancellation (at the base) the client will be charged in full for the blister's charter fees, as we are obliged to pay the fees to the supplier.

Safety Net: € 200

SUP (Stand Up Paddle) (subject to availability): € 120/week, plus a Refundable Security Deposit of € 300 payable by credit card.

Crew Change (only in our bases) during the charter is **allowed** up to 75%. If it is over 75%, is considered a **new charter**.

Crew change fees in our bases (the skipper remains the same): € 100, price includes water, electricity, and marina fees/services.

Charter Pack, for crew changes as per our Price List

***CREW (require their own cabin/head //payable on the spot in CASH)**

Freelancer Skipper: € 200/day, plus food provisions

Freelancer Cook: € 200/day, plus food provisions

Freelancer Hostess: € 180/day, plus food provisions

Provisions must be onboard for the crew plus an allowance of up to 30€/day/crew for a meal shall be respected.

*It is at the guests' discretion whether or not they wish the crew to join them ashore for meals.

In the case the crew join the guests for a meal, the allowance of 30 euros is not applied.

** In case of a last-minute cancellation, one month before embarkation, the client will be charged in full as we are obliged to pay the fees to the crew.

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PREMIUM FLEET (2023-2024 year built)

SUP is offered free of charge.

Mandatory DAMAGE WAIVER plus REFUNDABLE SECURITY DEPOSIT (must be paid on the spot) up to 2 weeks charter

Monohulls **Damage waiver PLUS Refundable security deposit**

Over 53ft	€500	€ 1000 per charter
49ft-52ft	€400	€ 700 per charter
44ft-48ft	€350	€ 600 per charter
Up to 43ft	€300	€ 500 per charter

Catamarans **Damage waiver PLUS Refundable security deposit**

Over 46ft	€600	€ 1000 per charter
42ft-45ft	€500	€ 1000 per charter
38ft-41ft	€400	€ 1000 per charter

Damage Waiver: reduces your financial liability in the event of damage to the yacht, damage or loss of ancillary equipment, or damage caused by a third party during your charter. Is not refundable under any circumstances and covers any loss or accident to the yacht, the equipment, or third party and all risks of damage/theft whether through negligence or malicious intent, by the skipper, or by the clients. It is totally indemnified in all cases.

There will be an additional damage waiver charge for any additional week, equal to half of the standard damage waiver cost.

PAYMENTS

A 50% deposit is required, upon signing the charter contract and within **7 days** of the booking confirmation.

The remaining balance of 50% is required **40 days** prior to departure to our bank account.

The full payment is required for the last moment bookings only by credit card, Master, or Visa

CANCELLATION POLICY

Booking cancelled, more than 75 days before embarkation, 20% of the total charter fee

Booking cancelled between 74 & 31 days before embarkation, 50% of the total charter fee

Booking cancelled less than 30 days before embarkation, 100% of the total charter fee

Upgrade/change, subject to the cancellation policy

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SAILING LICENSE REQUIREMENT

In Greece when chartering a bareboat yacht, according to the port authorities' requests, the client must provide an original **sailing** certificate/license (in English language or officially translated)

Certificates for motor yachts, sailing on day-light only, or weather limitations are **not** accepted by the Port Authorities

INSURANCE

All Athenian boats are insured according to Greek law, against risks arising from liability to third parties and damage to the hull, machinery, and equipment in excess of the Refundable or the Non-Refundable deposit.

ACCEPTED CREDIT CARDS

Visa or Master Card

VAT INCLUDED

The present Price List replaces any previous one and is valid from 11/09/2023

We keep the right to revise the price list and if so, we will inform you accordingly.

ATHENIAN YACHTS ENTERPRISES S.A.

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