



Hearing the  
sound of  
the sea



**Dufi**  
**Dufi Sail Charter**  
Charter - Sales & Service



**Dufi Sail Charter**

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**LAGOON**



**BENETEAU**





## Dufi Sail Charter Price List 2024 - Marina di San Vincenzo

Sailing Yacht	Name	Year	Cabins	Berths	WC	Mainsail	01/01-23/03 09/11-31/12	23/03-18/05 12/10-09/11	18/05-29/06 21/09-12/10	29/06-27/07 31/08-21/09	27/07-31/08	Deposit
Jeanneau Sun Odyssey 380	Euforica	2023	3	6	2	battened	2200	2500	3000	3400	4100	2000
Jeanneau Sun Odyssey 410	Intrepida	2021	3	6	2	furling	2400	2700	3150	3700	4350	2000
Jeanneau Sun Odyssey 410	Spavalda	2019	3	6	2	battened	2200	2500	3000	3500	4200	2000
Jeanneau Sun Odyssey 440	Frenetica	2020	4	8	2	battened	3000	3500	4100	4800	5300	2500
Jeanneau Sun Odyssey 440	Matilda	2022	4	8	2	battened	3100	3600	4300	5000	5500	2500
Jeanneau Sun Odyssey 519	Impavida	2018	5+1	10+1	3	furling	3750	4100	4800	5400	6200	3000

Prices are per week in Euros - Valid from 07.10.2023

Our mission born from the passion for the sea and the desire to bring you to experience the most beautiful things the mare nostrum has to offer.

Dufi Sail Charter, founded by those who have experienced the sea since childhood, brings its experience and professionalism to your service, allowing you to enjoy your holiday without worries and in total peace of mind.

With a fleet of sailing yachts ranging from 38 feet (11 mt) to 51 feet (15 mt), with 3 to 5 cabins, you can choose the one that best suits you.

Our base is located at the Marina di San Vincenzo, in the heart of the Tuscan archipelago, just a few miles from the seven pearls of the Mediterranean. Our young and dynamic office will welcome you and make you feel at home.

We look forward to hearing the call of the sea together.....



## General conditions

### Charter pack - mandatory

Final cleaning - bed linen - gas bottle - welcome kit  
 3 cabins € 200  
 4 cabins € 250  
 5 cabins € 300

### Prices include

VAT, RC e kasko insurances  
 Tender, solar panel, cockpit cushions,  
 automatic lifejackets, mooring in San Vincenzo

### Extra on request

Outboard motor: € 100/week - each additional week € 50  
 Towels: € 10/set (1 shower towel + 1 medium towel)  
 Additional bed linen: € 10/single set - € 15/double set  
 Safety net: till 41' € 180 - till 51' € 220  
 Safety net not installed: € 50

### Subject to availability:

Gennaker € 180/week (+ € 1.500 extra deposit)  
 SUP: € 80/week  
 Wi-Fi: € 40/week  
 Parking place in Marina: € 80/week

### Short periods

2 days 45% of the weekly price  
 3 days 55% of the weekly price  
 4 days 70% of the weekly price  
 5 days 80% of the weekly price

### Discount

10% Early Booking (valid till 31/12/2023)  
 5% 2 weeks charter  
 10% 3 weeks charter  
 5% Dufi Sail Charter repeat client  
 5% Boat Show - only for exhibitors  
**Max discount 15%**

### Deposit

Credit card Visa/Mastercard  
 Insurance deposit: 8% of the amount + € 15 fee

### Check-in / Check-out

Check-in on Saturday from 17:00  
 Return to the base on Friday within 17:00  
 Check-out on Saturday at 08:30

