



Agency • Brokerage • Charter

Discover Greece and the Ionian with us!

BAREBOAT PRICE LIST 2024 – BASES:LEFKAS-PATRAS

SAILING YACHTS

YACHT TYPE	LOA FT	PAX/CAB/WC	YEAR BUILT	A PERIOD 27/07- 17/08	B PERIOD 15/06- 27/07& 17/08-14/09	C PERIOD 18/05- 15/06 & 14- 28/09	D PERIOD Before 18/05 & after 28/09	SECURITY DEPOSIT
OCEANIS 51.1	51	12/5+1/3+1	2019	8.500	7.400	6.700	5.000	3.500
OCEANIS 48	48	10/5/3	2016	6.400	5.400	4.500	3.500	3.000
DUFOUR 470	47	10/4/4	2022	7.450	6.300	5.500	4.300	3.000
OCEANIS 46.1	46	10/4//4	2019	6.500	5.500	4.650	3.400	3.600
OCEANIS 46.1	46	10/4//4	2020	6.500	5.500	4.650	3.400	3.600
BAVARIA 46CR	46	10/4/3	2015-16	5.100	4.500	3.950	3.100	2.500
BAVARIA 46CR	46	09/4/2	2005	4.000	3.500	2.950	2.150	2.500
DUFOUR GL 460	46	10/4/4	2019	6.100	5.000	4.300	3.150	3.000
BAVARIA CR45	45	09/4/3	2013	4.600	3.900	3.500	2.650	3.000
OCEANIS 40.1	42	8/3/2	2022	5.400	4.600	4.000	3.000	2.500
OCEANIS 41.1	41	8/3/2	2020	5.100	4.100	3.600	2.900	2.500
BAVARIA41cr	41	7/3/2	2015	3.850	3.350	2.900	2.300	2.000
BAVARIA 40cr	40	7/3/2	2008	2.950	2.600	2.300	1.800	2.000
BAVARIA 39	39	7/3/2	2006	2.800	2.350	2.050	1.550	2.000
OCEANIS 38.1	38	7/3/2	2018	4.300	3.550	2.950	1.980	2.500
SUN ODYSSEY 37.1	37	8/3/2	1996r.2010	2.050	1.750	1.650	1.450	2.000
BAVARIA 35CR	35	7/3/1	2009	2.500	2.090	1.870	1.480	2.000

CATAMARANS

YACHT TYPE	LOA FT	PAX/CAB/WC	YEAR BUILT	A PERIOD 27/07- 17/08	B PERIOD 15/06-27/07 & 17/08- 14/09	C PERIOD 18/05- 15/06 & 14-28/09	D PERIOD Before 18/05 & after 28/09	SECURITY DEPOSIT
LAGOON 46* a/c, gen/ wm	46	09/4+2/4+1	2021	13.100	10.950	9.150	7.100	4.000
BALI 4.4 a/c ,generator	44	12/4+2/4+1	2023	12.000	9.800	8.500	6.500	4.000
BALI 4.2 a/c, generator	42	10/4+2/4	2022	10.500	9.000	7.800	6.200	3.500
LAGOON 42 a/c , gen /wm	42	10/4+2/4	2019-2021	10.800	9.050	7.900	5.600	3.500
BALI 4.1 a/c, gen /wm	41	12/4+1/4+1	2020	9.800	8.200	7.000	5.300	3.000
BALI CATSPACE a/c,gen NEW	40	10/4/4	2024	9.300	7.800	6.300	5.100	3.500

*For skippered charters only. Skippers' fee not included.

*All prices in Euro currency.

General terms and conditions:

- Charters start and end on Saturdays
- Embarkation time is 17:00 & Disembarkation time is 09:00.
- The yacht should enter the port of disembarkation in the previous afternoon before sunset latest 18:00.
- All yachts are delivered with a detailed inventory list and full tanks of fuel and water, and are expected back in the same condition.

Included in the charter rates:

- Yacht rental fee and equipment as per inventory list
- VAT 12%. **Should the relevant VAT rate be increased by law prior to beginning of charter, the client shall be charged the difference in the VAT**
- Cooking Gas
- Mooring fees in the port of embarkation and Disembarkation for the first and last night.
- Yacht insurance

Not included in the charter rate:

- Fuel & water consumption
- Port Fees during the charter
- Starter Pack payable on the spot upon embarkation
- Transfers from or to the Yacht
- Provisions (food and drinks)
- Skipper at 190€ per day (+food 35€/day & tips) payable on the spot upon embarkation
- Hostess or Cook 170€ per day (+food 35€/day & tips) payable on the spot upon embarkation
(Crew require their own cabin) if crew is cancelled less than 4 weeks before embarkation 25% payment is charged as cancellation fees. Charterer takes care of crews' food

Mandatory extras: Starter Pack (end cleaning, first fill of outboard, spare bottle gas, 1 set of linen and towels /person/booking, first and last night in marina/port paid in cash at the base)

€220 for 3 cabin yachts
€250 for 4 cabin yachts
€300 for 5 cabin yachts
€370 for catamarans

Refundable security deposit:

The security deposit is paid via credit card prior to departure. The security deposit will be refunded at the end of the charter as far as no damage/loss has occurred to the yacht and equipment.

Cancellation Policy:

Bookings cancelled 35 days prior to embarkation 50% of the total charter fee. Bookings cancelled less than 35 days prior to embarkation 100% of the total charter fee. In the event of cancellation of the charter by the Charterer, for any reason, all advance payments made up to the date of cancellation will be retained by the Owner, and the Owner reserves the right to refund the said deposits only if he succeeds in letting the Yacht to another Charterer for the same period and under the same conditions minus Euro:300 administration fees. In the event that the Charterer should elect to terminate the charter and deliver the Yacht prior to the date designated, the Owner shall not be liable to the return of any proportional part of the hire money.

Present price list issued on the 15th December 2023 replaces any previous price list. All prices and chartering general conditions subject to change without prior notice.

Booking procedure

Options:

After receiving an offer you can either confirm the booking or request an option. Options can be held for a maximum of 3 working days for early bookings or maximum 2 working days on last minute bookings depending on the season.

Bookings:

Once the charter has been confirmed and the contract has been signed you are kindly requested to provide El Yachting with all necessary information (crew list, skipper's license, arrival details and charterer's special requests)

Payments:

- 50% upon booking confirmation
- 50% paid 35 days prior to embarkation
- If the booking is made 35 days before the departure date the whole charter fee has to be paid upon booking confirmation.

El Yachting reserves the right to, without any liability, cancel bookings for which payments have not been provided in due time and in compliance with the booking and charter party terms & conditions, with no prior notice.

Discounts: 2 weeks charter 5%, 3 weeks charter: 5% ; 4 weeks charter 5%; Early booking till 31/01/2023: 10%; Repeat client 5%; Maximum discount: 15%. Discounts are not applicable on the Lagoon 46 unless agreed upon.

Optional Extras: paid in cash at the base

Wi Fi Hot spot €60/week for up to 5 devices and 5GB internet

Safety net: € 200 per charter (installed)

Extra linen: €10 per set (set includes 1 pillow case, 2 sheets, 1 bath towel)

Outboard Engine: €50/week for yachts up to 39ft

SUP –Stand Up Paddle: €100/week

Hammock: €:20/week

Automatic life vest: €20/week

Barbeque €150/week upon confirmation

Fishing Equipment: €50 (fishing rod and reel)

Starter Kit: €45 (1 washing up liquid -1 sponge-1 wettex-1 kitchen roll, 1 roll of rubbish bags, 1 salt-1 pepper-4 toilet rolls-1 roll of small rubbish bags, 1 cleaning spray, 2 liquid hand soaps)

Crew change: €100 (In case of mandatory formalities -contract termination- due to crew change, available only in our charter bases, includes paperwork & formalities.

Yacht cleaning & laundry not included.

Early Access: €:120/per charter. Access to the yacht by 14:30.

In the event of delay beyond our control refunds will be made.

El Yachting reserves the right to deny early access during high season.