

## Price List 2024

Sailing Yacht	Built Year	Cab / WC	Pax	LOA	Deposit	01/01 – 20/04 12/10 – 31/12	20/04 - 18/05 28/09 - 12/10	18/05 - 15/06 14/09 - 28/09	15/06 - 27/07 17/08 - 14/09	27/07 - 17/08
Elan 394 Impression	2012	/ 2	8	11.90	000 €	550 €	900 €	600 €	000 €	500 €
Dufour 412 Grand large	2017	/ 2	8	12.35	000 €	950 €	850 €	200 €	900 €	700 €
Dufour 412 Grand large	2018	/ 2	8	12.35	000 €	950 €	850 €	200 €	900 €	700 €
Dufour Grand large 430	2020	/ 2	10	13.24	500 €	150 €	000 €	900 €	700 €	600 €
Elan Impression 45	2015	/ 2	10	13.85	500 €	800 €	500 €	500 €	100 €	000 €
Dufour Grand large 460	2019	/ 3	10	14.15	500 €	500 €	200 €	200 €	000 €	000 €
Dufour Grand large 460	2020	/ 4	10	14.15	500 €	500 €	200 €	200 €	000 €	000 €
Elan Impression 50	2015	4+1 / 3+1	10	14.83	000 €	500 €	200 €	000 €	000 €	000 €
Lagoon 380 S2	2014	4+2 / 2	10	11.45	500 €	400 €	300 €	400 €	000 €	000 €
Lagoon 400 S2	2015	4+2 / 4	10	11.97	000 €	800 €	400 €	500 €	600 €	500 €
Lagoon 42	2021	4+2 / 4+1	12	12.80	500 €	200 €	700 €	000 €	700 €	200 €

*Charter rates in Euro referring to weekly (7 nights/6 days) charter period, including current VAT 12%.*

*Isalos Yachting reserves the right to change the prices in the current price list, in the case of change in the VAT. Current VAT 12% (50 % discounted rate on the full 24% VAT rate applicable).*

## General Conditions

### Bases

Corfu (marina, Gouvia)  
Lefkas ( Lefkas port)  
Other bases upon request

### Check in / out

Embarkation time: starting date from 17:00

Disembarkation time: ending day by 09:00

Mandatory: return to base the evening before disembarkation, at 17:00, the latest. Check in /out procedure time is part of the charter period.

### **Included in the price**

Dinghy with outboard engine

Bed linen, blankets & towels (one set/person/week)

Diver inspection

Marina fees for first and last night

### **Discounts**

Early booking: 10% for bookings till 29th of February 2024

2 weeks charter: 5% per week

3 weeks charter: 10% per week

4 weeks charter: 15% per week

Last minute: 10% for bookings less than 30 days prior departure

Repeated client: 5%

Boat show: 5% Max

discount: 20%

### **Compulsory per charter (payable at the base in cash, prior to embarkation)**

Service Pack – catamarans from 41 to 42ft: 260 €

Service Pack – catamarans up to 40ft: 240 €

Service Pack – monohulls from 46 to 50ft: 240 €

Service Pack – monohulls from 40 to 45ft: 200 €

Service Pack – monohulls up to 39ft: 160 €

Service pack includes: Final cleaning of the boat, Cleaning for bed linen and towels, 2 gas bottles, 5lt of petrol for the outboard engine, Full tank of water, Snorkelling gear

### **Extras (payable at the base, in cash, prior embarkation)**

Skipper: 200 € / day + provisioning

Hostess: 180 € / day + provisioning

- Both skipper & hostess require their own cabin. If clients do not wish the crew to join them ashore or provisions for them are not onboard, then the amount of 30 € /day/person must be given directly to the crew. Crew gratuities are not included in the price. In case of last minute cancellation, one month before embarkation, the client will be charged in full, as we are obliged to pay the fees to the crew.

Gennaker/Blister: 200 € / week + 500 € refundable deposit (by credit card)

- In case of last minute cancellation, the client will be charged in full the rental fee, as we are obliged to pay the supplier.

Safety net for monohulls: 150 € / charter

Safety net for catamarans: 200 € / charter

Wi-Fi internet (10GB): 80 €

Surf paddle board: 150 € / board / week

Extra Linen: 10 € / set (2 sheets, 2 towels, 1 pillow case)

Pet on board (up to 6kg): 200 € Check-in

on Sunday: 150 €

Early embarkation at 14:00 pm: 150 € - upon request & subject to no damages from the previous client

Crew change during the charter (skipper does not change): 250 €

- Price includes: Port authorities formalities, linen/towels, water, electricity and marina fees / services

Important: Crew change during the charter is allowed up to 50% of the initial crew number. In case of a crew change of more than 50%, then it is considered as a new charter.

### **Security Deposit Reduction:**

Selection of optional damage waiver limits your liability to the reduced Security Deposit for damages to the boat and/or the loss of the dinghy and/or its outboard engine. ISALOS YACHTING reserves the right to refuse it.

The payment of either the Refundable Security Deposit, or the Damage Waiver, is designed to cover only one incident of a substantial nature at any one time: After a damage happens in order to cover the risk of a second incident of damage, within the same charter, the charterer shall replenish the security deposit to its initial amount. In case of loss or damage to equipment of significant value such as outboard engine or dinghy, the charterer will have the right to an immediate replacement whilst on charter, provided that the charterer pays a new Refundable Security Deposit immediately upon receipt of replacement or repair.

#### MONOHULLS:

For security deposit 2.000 € : 250 € / week plus refundable deposit 500 €

For security deposit 2.500 € : 300 € / week plus refundable deposit 600 €

For security deposit 3.000 € : 350 € / week plus refundable deposit 700 €

#### CATAMARANS:

For security deposit 2.500 € : 300 € / week plus refundable deposit 600 €

For security deposit 3.000 € : 350 € / week plus refundable deposit 700 €

For security deposit 3.500 € : 450 € / week plus refundable deposit 800 €

The security deposit reduction is **mandatory** in case of a **skipped charter**. For all skipped charters, the security deposit reduction is **350 €** plus refundable deposit **700 €**. Not available for regattas & races.

### Accepted credit cards

Visa or Mastercard (no debit cards)

### Payment conditions

A 40% deposit of the charter fee is required, within 5 days after booking confirmation.

The remaining balance of 60% is required at least 40 days prior to departure, to our bank account.

The booking is not confirmed until 1st payment is cleared to our bank account which is clearly shown to our booking confirmation. Charter will take place only if all payments are confirmed and cleared to our bank account in due time.

Isalos Yachting reserves the right, without any liability, to cancel bookings for which documentation and / or payments have not been provided in due time and in compliance with booking and charter party terms and conditions.

### Cancellation Policy

Isalos Yachting MCPY cancellation policy depends on the time interval between the reserved charter date and the date of cancellation.

In detail:

- For bookings cancelled from 1 to 40 days prior to departure, 100% of the total charter fee will be charged.
- For bookings cancelled between 41 to 60 days prior to departure, 40 % of the total charter fee will be charged.
- Charters can be cancelled free of charge, at least 60 days prior to embarkation.

In any case, we guarantee that the retained fee of a cancelled charter will be returned to our customer (less an administration fee of 200 EUR), in case a new charter is reserved for the same boat and period and under the same conditions.

## Yachts Insurance

All Isalos Yachting yachts are insured according to the Greek Law and against:

- Risks arising from liability to third parties and damage to hull, machinery and equipment
- Third party liability
- Sea pollution liability

A deductible provision is applied, depending on the yacht's value.

## Sailing licenses

Minimum requirements involve that

- One crew member presents to the Port Authorities an appropriate sailing certificate, proving his competence as skipper and
- One experienced crew member is declared as co-skipper; co-skipper should possess equivalent certification as skipper or may otherwise sign a self-declaration statement for the port authorities

Licenses for motor yachts, sailing on day-light only, weather limitations, inland waters are not acceptable from the Port Authorities. Croatian licenses with limitation in sailing in Adriatic sea are also not acceptable from the Port Authorities. Advise the clients to contact, in time, their yachting associations in order to possess a valid sailing license.

Broker, stakeholder and owner shall not be responsible if skipper certification is rejected by Port Authorities and Isalos Yachting reserves the right to require that charterers hire a professional skipper, if their sailing skills and qualifications are deemed insufficient.

## IMPORTANT NOTE

Listed Prices include local taxes and VAT calculated as per current rates applicable and valid to this date (VAT 24 %), subject to change without prior notice or responsibility of the Broker, Stakeholder or the Supplier. Should any changes in applicable tax legislation take place after booking, that result in change of

VAT and hence of total amount(s) due, then the difference will be credited or debited accordingly to the

Charterer.

**The present Price List replaces any previous and is valid from 24th of November 2023**