

P R I C E L I S T

BAREBOAT 2024



istion.com
YACHT
CHARTERS
IN CROATIA



istion
YACHTING

SAILING YACHTS & CATAMARANS IN CROATIA



www.istion.com

Charter rates in Euro (€) referring to weekly charter period (7 nights / 6 days)

SAILING YACHT MODEL / NAME	LOA (m)	YEAR BUILT	CABINS / WC	01/01 -22/04	22/04 -11/05	11/05 -25/05	25/05 -08/06	08/06 -29/06	29/06 -17/08	17/08 -31/08	31/08 -14/09	14/09 -28/09	28/09 -12/10	12/10 -31/12	SECURITY DEPOSIT
Oceanis 51.1 / First Friendship	15,94	2024	5+1 / 3+1	3.550	4.100	4.800	6.050	7.000	8.000	7.400	6.600	5.600	3.950	3.550	3.000
Oceanis 51.1 / First Heartbeat	15,94	2023	5+1 / 3+1	3.400	3.900	4.700	5.900	6.800	7.800	7.200	6.400	5.400	3.800	3.400	3.000
Sun Odyssey 490 / First Ride	14,60	2023	5+1 / 3+1	2.950	3.400	4.300	5.100	5.950	6.800	6.500	5.700	4.700	3.300	3.000	3.000
Dufour 470 / First Secret	14,85	2023	4+1 / 4	2.900	3.350	4.100	4.850	5.900	6.300	6.100	5.500	4.650	3.200	2.900	2.500
Oceanis 46.1 / First Kiss	14,42	2023	4 / 4	2.500	2.700	3.500	4.600	5.400	6.250	5.400	5.050	4.250	2.950	2.500	2.500
Dufour 430 / First Love	13,24	2023	4 / 2	2.300	2.600	3.250	4.000	4.550	5.200	4.600	4.300	3.400	2.550	2.300	2.000
Oceanis 40.1 / First Passion	12,87	2024	3 / 2	2.150	2.500	3.000	3.550	4.150	4.800	4.350	3.850	2.900	2.400	2.150	2.000
Oceanis 40.1 / First Touch	12,87	2023	3 / 2	2.050	2.350	2.850	3.350	3.950	4.500	4.150	3.650	2.850	2.250	2.050	2.000
Sun Odyssey 410 / First Date	12,75	2023	3 / 2	2.000	2.300	2.800	3.300	3.850	4.350	4.100	3.600	2.800	2.200	2.000	2.000
Dufour 41 / First Song	12,02	2024	3 / 3	2.250	2.550	3.100	3.700	4.300	4.950	4.450	3.950	3.150	2.500	2.250	2.000
Oceanis 37.1 / First Dream	11,93	2024	3 / 2	1.850	2.100	2.550	3.050	3.500	4.100	3.700	3.250	2.700	2.050	1.850	2.000
Dufour 37 / First Laugh	10,77	2024	3 / 1	1.750	2.100	2.500	2.900	3.400	3.950	3.500	3.150	2.500	1.900	1.750	2.000

CATAMARAN MODEL / NAME	LOA (m)	YEAR BUILT	CABINS / WC	01/01 -22/04	22/04 -11/05	11/05 -25/05	25/05 -08/06	08/06 -29/06	29/06 -17/08	17/08 -31/08	31/08 -14/09	14/09 -28/09	28/09 -12/10	12/10 -31/12	SECURITY DEPOSIT
Lagoon 46 / First Care	13,99	2023	4+2 / 4+1	4.800	5.900	7.300	9.200	11.150	13.600	12.000	10.250	8.100	5.600	4.800	4.000
Excess 14 / First Journey	13,90	2024	4+2 / 4+1	4.300	5.400	6.500	8.200	9.900	12.200	10.800	9.000	7.250	5.000	4.300	4.000
Lagoon 42 / First Adventure	12,80	2024	4+2 / 4+1	3.400	4.300	5.600	7.500	8.550	9.900	8.900	7.900	6.500	3.900	3.400	3.000
Lagoon 42 / First Smile	12,80	2023	4+2 / 4+1	3.200	4.100	5.300	7.200	8.300	9.600	8.600	7.600	6.200	3.750	3.200	3.000
Lagoon 42 / First Dance	12,80	2023	4+2 / 4+1	3.200	4.100	5.300	7.200	8.300	9.600	8.600	7.600	6.200	3.750	3.200	3.000
Bali 4.2 / First Feeling	12,80	2024	4+1 / 4+1	3.400	4.300	5.600	7.500	8.550	9.900	8.900	7.900	6.500	3.900	3.400	3.000
Bali 4.2 / First Spark	12,80	2023	4+1 / 4+1	3.300	4.200	5.500	7.400	8.400	9.800	8.800	7.700	6.300	3.800	3.300	3.000
FP isla 40 / First Step	11,93	2024	4+1 / 4	2.950	3.500	4.700	5.900	7.300	8.300	7.600	6.600	4.900	3.500	2.950	3.000
Bali Catsmart / First Flirt	11,79	2024	4+2 / 2	2.750	3.200	4.300	5.650	6.600	7.600	6.850	6.000	4.700	3.200	2.750	3.000
Bali Catsmart / First Whisper	11,79	2024	4+2 / 2	2.750	3.200	4.300	5.650	6.600	7.600	6.850	6.000	4.700	3.200	2.750	3.000
Bali Catsmart / First Toy	11,79	2024	4+2 / 2	2.750	3.200	4.300	5.650	6.600	7.600	6.850	6.000	4.700	3.200	2.750	3.000
Excess 11 / First Sight	11,33	2023	4+2 / 2+1	2.600	3.000	4.100	5.300	6.100	7.000	6.400	5.400	4.400	3.000	2.600	3.000
Excess 11 / First Glimpse	11,33	2023	4+2 / 2+1	2.600	3.000	4.100	5.300	6.100	7.000	6.400	5.400	4.400	3.000	2.600	3.000

TERMS

YACHT CHARTERS IN CROATIA



CHARTER RATES INCLUDE

Use of yacht with her equipment • Yacht Insurance • VAT at current rate 13%
• Welcome kit • Clean Linens (bed sheets & bath towels, 1 set per person per week, for up to 2 weeks max) • Outboard Motor & first fill of gasoline • 1x full spare bottle of cooking gas • Berthing fees for first & last night at the marina/port • Yacht disinfection prior to boarding • Wi-Fi onboard • Final cleaning.

CHARTER RATES DO NOT INCLUDE

Charter Expenses (e.g. standard charter pack, fuel & water consumption, berthing & canal fees, provisioning, charterer's expenses & extras) • Special Arrangements (e.g. airport pickup & transfers, early check-in, advance provisioning etc.)
• Other Insurance (e.g. traveler's insurance, trip cancellation or curtailment, personal items, skipper's liability) • Crew (i.e. skipper/cook) • Water toys, equipment or services listed as extras.

CHARTER RATE DISCOUNTS

- ▶ **2 week charter:** -5%
- ▶ **3 week charter:** -10%
- ▶ **4 week charter:** -15%
- ▶ **Early booking** (till 31/12/2023): -10%
- ▶ **Boat show:** -5%

- ▶ **Repeat Istion Client:** -5%
- ▶ **Istion World Club Members:** -5%
- ▶ **Multiple bookings:** -5%
- ▶ **Maximum total discount combined:** -15%.

PRICES

All prices in Euro • Prices & Terms subject to change without prior notice • Items marked (*) are by independent providers, non-commissionable, subject to availability, payable prior to embarkation • In the unlikely event of an administrative error leading to an incorrect price being published, we reserve the right to correct it.

EMBARKATION

On charter period start date, from 17:00hrs. Yacht delivered cleaned, disinfected, with fresh clean linens, full in fuel & water.

DISEMBARKATION

On charter period end date, by 09:00hrs. Yacht to be redelivered in same condition as received, full in fuel & water.

RETURN TO DISEMBARKATION PORT-CHECK IN/OUT

Compulsory return to redelivery base the evening before disembarkation, latest by 18:00hrs. Time needed for check in/out procedures is deemed part of the charter period.

TRANSIT LOGS & OPTIONAL COMBO DEALS* FOR UP TO 2 WEEKS CHARTERS

- ▶ **Monohulls up to 41ft**
Obligatory Transit log: €220 • **SUP, BBQ & WIFI COMBO** including Transit log, SUP, BBQ & 100GB internet: €360 (save €140) • **SUP & BBQ COMBO** including Transit log, SUP & BBQ: €340 (save €120) • **SUP COMBO** including Transit log & SUP: €280 (save €60), available at limited time, until 31/01/2024.
- ▶ **Monohulls 42-46ft**
Obligatory Transit log: €250 • **SUP, BBQ, WIFI COMBO** including Transit log, SUP, BBQ & 100GB internet: €390 (save €140) • **SUP & BBQ COMBO** including Transit log, SUP & BBQ: €370 (save €120) • **SUP COMBO** including Transit log & SUP: €310 (save €60), available at limited time, until 31/01/2024.
- ▶ **Monohulls 47-51ft**
Obligatory Transit log: €300 • **SUP, BBQ, WIFI COMBO** including Transit log, SUP, BBQ & 100GB internet: €440 (save €140) • **SUP & BBQ COMBO** including Transit log, SUP & BBQ: €420 (save €120) • **SUP COMBO** including Transit log & SUP: €360 (save €60), available at limited time, until 31/01/2024.
- ▶ **Catamarans up to 40ft**
Obligatory Transit log: €350 • **SUP, BBQ, WIFI COMBO** including transit log, SUP, BBQ & 100GB internet: €490 (save €140) • **SUP & BBQ COMBO** including Transit log, SUP

& BBQ: €470 (save €120) • **SUP COMBO** including Transit log & SUP: €410 (save €60), available at limited time, until 31/01/2024.

▶ **Catamarans 41-43ft**
Obligatory Transit log: €380 • **SUP, BBQ, WIFI COMBO** including transit log, SUP, BBQ & 100GB internet: €520 (save €140) • **SUP & BBQ COMBO** including Transit log, SUP & BBQ: €500 (save €120) • **SUP COMBO** including Transit log & SUP: €440 (save €60), available at limited time, until 31/01/2024.

▶ **Catamarans 44-46ft**
Obligatory Transit log: €420 • **SUP, BBQ, WIFI COMBO** including transit log, SUP, BBQ & 100GB internet: €560 (save €140) • **SUP & BBQ COMBO** including Transit log, SUP & BBQ: €540 (save €120) • **SUP COMBO** including Transit log & SUP: €480 (save €60), available at limited time, until 31/01/2024. Non commissionable, payable by cash/credit card directly by the Charterer at base prior to embarkation, or in advance via Bank Transfer.

SECURITY DEPOSIT

Before embarkation, Charterer will deliver at Charter Base a Security Deposit of such amount as listed on pricelist and confirmed by offer statement. Cash payment and credit cards (VISA or MasterCard) are accepted. Debit cards & AMEX not accepted.

TERMS

YACHT CHARTERS IN CROATIA



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The Security Deposit is non-commissionable and applicable per insured event (damage or loss). Should an incident covered by the Security Deposit occur during the charter, the Charterer must replenish the Security Deposit to the initial amount to continue the charter, having sufficient coverage for any other incident. In any other case, Stakeholder and/or Owner retain the right to treat the charter agreement as having been breached by Charterer and end the charter.

SECURITY DEPOSIT REDUCTION*

Charterer can opt to reduce the security deposit by converting part of the deposit to non-refundable as per following scheme:

	NON REFUNDABLE DEPOSIT/WEEK	+ PLUS REFUNDABLE DEPOSIT
Sailing Yachts		
up to 41ft	€250	€400
46-46ft	€300	€500
47-51ft	€350	€600
Catamarans		
up to 40ft	€350	€700
41-43ft	€380	€750
44-46ft	€400	€800
Skipped charters	€350	€700

The security deposit reduction is mandatory in case of a skippered charter. Non refundable part, payable at base by cash or credit card directly by the Charterer, or in advance via Bank Transfer.

OPTIONAL CREW SERVICES*

- ▶ **Freelance Skipper:** €200 / day
 - ▶ **Freelance Hostess:** €180 / day
 - ▶ **Freelance Cook:** €200 / day
- (all prices do not include provisioning).

Crew provisioning to be provided by Charterer in arrangement with crew. If monetary compensation shall be agreed, then it shall be of no less than €40 per crew member per day. Charterer shall provide crew with sleeping cabin/berth and shower/toilet use to be designated to them onboard. Istion only aids in finding and hiring local freelance crew directly from Charterer without any surcharge or other fee; facilitating such an arrangement between Charterer and freelance crew does not impose any responsibility on Istion, arising from the performance of services by crew. Istion is not to be considered as having acted as crew agent or employer but merely introduced parties. As such, Istion makes no representations or warranties as to crew services nor assumes any liability for any whatsoever act, fault, omission, or negligence of crew.

OTHER OPTIONAL SERVICES*

Subject to availability:

- ▶ **Pet on board** up to 7kg: €150/charter
- ▶ **Fast Track Pack:** €150/charter
Access to the yacht by 14:00 hrs on embarkation day, only if feasible. Payable only at base prior to embarkation, by the Charterer.
- ▶ **Overnight embarkation:** €150
Embarkation on yacht & overnight stay the day before charter starts, Check-in by 13:00hrs on charter start day Subject to last minute availability of yacht on previous day.

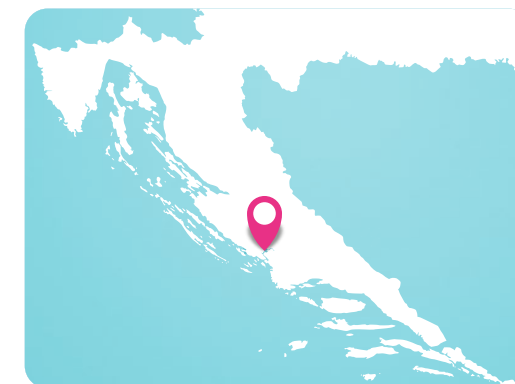
OPTIONAL EQUIPMENT ARRANGEMENTS*

- ▶ **Wi-Fi router** (subject to GSM coverage up to 100GB): €40/week
- ▶ **Stand up paddleboard (SUP):** €120/week
- ▶ **Safety Net** (installed): €150/charter
- ▶ **Extra Linen:** €10/set
- ▶ **Automatic life jackets:** €20/unit per week.
- ▶ **Portable BBQ:** €120/week.

All Extras by independent providers, non-commissionable, subject to availability, payable by cash or credit card directly by the Charterer at base prior to embarkation, or in advance via Bank Transfer upon request, unless otherwise

specified. Listed Prices include local taxes and VAT calculated as per current rates applicable and valid to this date (VAT 25%), subject to change without prior notice or responsibility of the Broker, the Stakeholder or the Supplier. Should any changes in applicable tax legislation take place after booking, that result in change of VAT and hence of total amount(s) due, then the difference will be credited or debited accordingly to the Charterer.

Present price list issued on the 1st of November 2023, replaces any previous Price List and it is applied under company's chartering conditions published by Istion in separate statement. All prices subject to change without notice.





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YACHT CHARTERS IN GREECE & CROATIA
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