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2024 BAREBOAT CHARTERS PRICE LIST MONOHULLS EXCLUSIVE FLEET

YACHT TYPE	PERIOD 1	PERIOD 2	PERIOD 3	PERIOD 4	PERIOD 5	PERIOD 6				
BENETEAU YACHTS	01/01 - 27/04 & 02/11 - 31/12	27/04 - 18/05	18/05-15/06 & 14/09-02/11	15/06-27/07	27/07-24/08	24/08-14/09	BUILT	CABINS	WC	PAX
OCEANIS 51.1	3,700	5,000	6,500	7,600	9,100	7,600	2018/ 23	5+1 / 4+1	3 + 1	10 / 12
OCEANIS 46.1	2,700	3,700	5,200	5,900	7,000	5,900	2019 / 21	4 / 5	3 / 4	10
OCEANIS 41.1	1,900	3,000	3,700	4,100	5,100	4,100	2016 / 20	3	2	6 / 8
OCEANIS 40.1	2,300	3,200	4,200	4,700	5,600	4,700	2021/ 22	4	2	10
OCEANIS 38.1	1,900	2,300	3,000	3,900	4,300	3,900	2017	3	2	6 / 8

JEANNEAU YACHTS	01/01 - 27/04 & 02/11 - 31/12	27/04 - 18/05	18/05-15/06 & 14/09-02/11	15/06-27/07	27/07-24/08	24/08-14/09	BUILT	CABINS	WC	PAX
JEANNEAU 54	5,000	6,350	7,700	9,050	10,300	9,050	2016 / 22	5 + 1	3 + 1	10 / 12
SUN ODYSSEY 519	4,050	5,150	6,250	7,350	8,400	7,350	2019 / 20	5 + 1	3 + 1	10 / 12
SUN ODYSSEY 519 (4 CAB)	3,800	5,150	6,250	7,350	8,400	7,350	2018	4 + 1	3 + 1	10 / 12
SUN ODYSSEY 490	3,750	4,750	5,750	6,800	7,700	6,800	2019 / 20	5 + 1	3 + 1	12
SUN ODYSSEY 440	3,200	3,200	4,950	5,350	6,600	5,800	2019 / 22	4	2	8 / 10
SUN ODYSSEY 419	2,400	2,800	3,400	4,000	4,600	4,000	2016 / 18	3	2	6 / 8
SUN ODYSSEY 410	2,500	3,200	3,900	4,600	5,250	4,600	2019 / 21	3	2	6 / 8
SUN ODYSSEY 349	1,600	2,050	2,500	2,950	3,350	2,950	2016	3	1	6

MONOHULLS EXCLUSIVE FLEET

YACHT TYPE	PERIOD 1	PERIOD 2	PERIOD 3	PERIOD 4	PERIOD 5	PERIOD 6				
BAVARIA YACHTS	01/01 - 27/04 & 02/11- 31/12	27/04 - 18/05	18/05-15/06 & 14/09- 02/11	15/06-27/07	27/07-24/08	24/08-14/09	BUILT	CABINS	WC	PAX
BAVARIA C57	3,850	6,750	8,700	9,650	10,900	6,250	2021	4 + 1	4 + 1	10
BAVARIA 51 CRUISER	2,650	4,700	6,050	6,700	7,600	4,350	2018 / 19	5	3	10
BAVARIA C50	2,950	5,150	6,650	7,400	8,400	4,750	2020	5 + 1	3	10 / 12
BAVARIA CRUISER 46	2,300	4,000	5,200	5,750	6,500	5,200	2019 / 21	4	3	8 / 9
BAVARIA 46 CRUISER	2,150	3,700	4,800	5,300	6,000	3,400	2017 / 18	4	3	8 / 9
BAVARIA C42	2,150	2,700	3,450	3,700	4,300	3,700	2023	3	2	6
BAVARIA C45	2,300	4,050	5,200	5,800	6,600	3,750	2020 / 21	5	2	10 / 12
BAVARIA 41 CRUISER	1,700	3,000	3,850	4,300	4,850	2,800	2017 / 21	3	2	6 / 7
BAVARIA 41 CRUISER	1,400	2,450	3,100	3,500	3,950	2,300	2014 / 16	3	2	6 / 7
BAVARIA 37 CRUISER	2,200	2,200	3,000	3,000	3,500	2,200	2015 / 18	3	1	6 / 7

HANSE YACHTS	01/01 - 27/04 & 02/11- 31/12	27/04 - 18/05	18/05-15/06 & 14/09- 02/11	15/06-27/07	27/07-24/08	24/08-14/09	BUILT	CABINS	WC	PAX
HANSE 508	3,400	4,400	5,600	6,500	7,550	6,400	2019 / 2020	5 + 1	4	10/12
HANSE 455	2,400	3,000	3,800	4,200	5,200	4,200	2017	4	2 + 1	10
HANSE 418	1,900	2,700	3,450	3,850	4,600	3,750	2020 / 21	3	2	6/8
HANSE 385	1,550	1,750	2,350	2,450	2,900	2,450	2016	3	1	6

DUFOUR YACHTS	01/01 - 27/04 & 02/11- 31/12	27/04 - 18/05	18/05-15/06 & 14/09- 02/11	15/06-27/07	27/07-24/08	24/08-14/09	BUILT	CABINS	WC	PAX
DUFOUR 530	4,200	5,500	6,500	7,600	9,000	7,600	2022	4+1+1	5	12
DUFOUR 470	2,900	3,900	5,100	6,100	7,200	5,100	2022	4+1	4	10
DUFOUR 460 GL	2,700	3,700	5,000	5,700	6,700	5,700	2019 / 20	4	4	10
DUFOUR 390 GL	2,100	2,900	3,700	4,000	4,600	4,000	2020 / 21	3	3	8

MONOHULLS ECONOMY FLEET

YACHT TYPE	PERIOD 1	PERIOD 2	PERIOD 3	PERIOD 4	PERIOD 5	PERIOD 6				
BENETEAU YACHTS	01/01 - 27/04 & 02/11- 31/12	27/04 - 18/05	18/05-15/06 & 14/09- 02/11	15/06-27/07	27/07-24/08	24/08-14/09	BUILT	CABINS	WC	PAX
OCEANIS 48	2,400	3,500	4,800	5,400	6,600	5,400	2012 / 17	5	3	10
OCEANIS 45	2,200	3,200	4,400	5,100	5,900	5,100	2014 / 17	4	2	8 / 10
OCEANIS 40	1,600	1,800	2,350	2,650	3,200	2,650	2009 / 10	3	2	6 / 8
YACHT TYPE	PERIOD 1	PERIOD 2	PERIOD 3	PERIOD 4	PERIOD 5	PERIOD 6				
JEANNEAU YACHTS	01/01 - 27/04 & 02/11- 31/12	27/04 - 18/05	18/05-15/06 & 14/09- 02/11	15/06-27/07	27/07-24/08	24/08-14/09	BUILT	CABINS	WC	PAX
SUN ODYSSEY 519	3,950	5,000	6,100	7,150	8,200	7,150	2016	5 + 1	3 + 1	10 / 12
SUN ODYSSEY 509	3,850	4,500	5,450	6,400	7,300	6,400	2012 / 13	5 / 5+1	3 / 3+1	10
SUN ODYSSEY 479	3,200	4,000	4,900	5,800	6,600	5,800	2016	4	4	8 / 10
SUN ODYSSEY 469	3,000	3,500	4,250	5,000	5,750	5,000	2014 / 15	4	4	8 / 10
SUN ODYSSEY 44i	2,000	2,300	2,850	3,350	3,850	3,350	2009 / 10	4	2	8 / 10
SUN ODYSSEY 449	2,700	3,500	4,200	5,000	5,700	5,000	2017	4	2	8 / 10
SUN ODYSSEY 439	2,500	2,950	3,550	4,200	4,800	4,200	2012 / 15	4	2	8 / 10
SUN ODYSSEY 42i	1,750	2,200	2,650	2,950	3,400	2,950	2007 / 10	3	2	6 / 8
SUN ODYSSEY 409	2,300	2,600	3,200	3,800	4,300	3,800	2011 / 15	3	2	6 / 8

MONOHULLS ECONOMY FLEET

BAVARIA YACHTS	01/01 - 27/04 & 02/11-31/12	27/04 - 18/05	18/05-15/06 & 14/09-02/11	15/06-27/07	27/07-24/08	24/08-14/09	BUILT	CABINS	WC	PAX
BAVARIA 56 CRUISER	4,500	5,500	7,200	7,200	8,000	6,400	2014	5 + 1	4	12
BAVARIA 55 CRUISER	2,700	4,800	6,150	6,850	7,750	4,400	2010	5	3	10
BAVARIA 51 CRUISER	3,850	4,150	5,350	5,950	6,700	5,640	2015 / 16	5	3	10
BAVARIA 50 CRUISER	1,750	3,050	3,950	4,400	5,000	2,850	2006/ 08	5	3	10
BAVARIA 50 CRUISER (4 CAB)	1,650	2,850	3,700	4,100	4,850	2,850	2006	4	3	8 / 9
BAVARIA 46 CRUISER	1,850	3,250	4,250	4,700	5,300	4,250	2014 / 16	4	3	8/9
BAVARIA 45 CRUISER	1,900	3,200	4,100	4,700	5,200	4,100	2011 / 13	4	3	8 / 9
BAVARIA 44 VISION	1,300	2,300	3,000	3,350	3,800	2,150	2007	3	2	6 / 7
BAVARIA 40 CRUISER	1,300	2,300	3,000	3,300	3,800	2,150	2011 / 13	3	2	6 / 7
BAVARIA 40 CRUISER	1,100	1,950	2,500	2,800	3,200	1,800	2008 / 09	3	2	6 / 7
BAVARIA 39 CRUISER	1,050	1,850	2,400	2,650	3,000	1,700	2006 / 07	3	2	6 / 7
HANSE YACHTS	01/01 - 27/04 & 02/11-31/12	27/04 - 18/05	18/05-15/06 & 14/09-02/11	15/06-27/07	27/07-24/08	24/08-14/09	BUILT	CABINS	WC	PAX
HANSE 540	2,550	3,750	4,900	5,750	6,850	5,650	2008	4 + 1	4+1	10
HANSE 345	1,200	1,500	1,900	2,100	2,600	2,100	2014	3	1	6
HANSE 325	1,000	1,300	1,700	1,900	2,300	1,900	2012 / 13	2	1	4
DUFOUR YACHTS	01/01 - 27/04 & 02/11-31/12	27/04 - 18/05	18/05-15/06 & 14/09-02/11	15/06-27/07	27/07-24/08	24/08-14/09	BUILT	CABINS	WC	PAX
DUFOUR 455	1,400	2,400	3,150	3,500	4,000	2,250	2005 / 08	4	2	8 / 10
DUFOUR 34 PERFORMANCE	1,100	1,450	1,850	2,100	2,400	1,350	2004	2	1	4 / 6
OCEAN STAR YACHTS	01/01 - 27/04 & 02/11-31/12	27/04 - 18/05	18/05-15/06 & 14/09-02/11	15/06-27/07	27/07-24/08	24/08-14/09	BUILT	CABINS	WC	PAX
OCEAN STAR 56.1	2,700	4,300	5,450	5,900	6,700	5,900	2010	5 + 1	5 + 1	12

CATAMARANS EXCLUSIVE FLEET

CATAMARAN TYPE	PERIOD 1	PERIOD 2	PERIOD 3	PERIOD 4	PERIOD 5	PERIOD 6				
	01/01 - 27/04 & 02/11- 31/12	27/04 - 18/05	18/05-15/06 & 14/09- 02/11	15/06-27/07	27/07-24/08	24/08-14/09	BUILT	CABINS	WC	PAX
BALI 4.6	5,700	7,900	9,600	11,900	14,000	11,900	2021/ 2023	4 + 1	4 + 1	12
NAUTITECH 46 FLY	4,350	6,500	8,200	9,400	11,500	9,400	2018 / 19	4 + 2	4	10/12
LAGOON 46	5,300	7,200	8,800	10,700	12,700	10,700	2020 / 22	4 + 2	4	10
BALI 4.4	4,750	6,400	8,300	10,050	12,050	10,050	2023	4 + 2	4 + 1	10
LAGOON 450F	5,550	7,150	8,650	10,200	12,250	10,200	2018 / 20	4 + 2	4	10/12
BALI 4.2	4,500	5,600	7,000	8,700	10,900	8,700	2022	4 + 2	4+1	10
FONTAINE PAJOT ASTREA 42	4,900	5,900	7,200	9,000	10,750	9,000	2020 / 21	4 + 2	4	10
LAGOON 42	4,700	5,300	6,700	8,500	10,500	8,500	2017 / 20	4 + 2	4	10/12
LAGOON 40	4,150	5,300	6,400	7,600	9,100	7,600	2018/ 20	4 + 2	4	10
FONTAINE PAJOT ISLA 40	4,700	5,100	6,550	8,000	9,500	6,550	2023	4 + 1	4	10

CATAMARANS ECONOMY FLEET

CATAMARAN TYPE	PERIOD 1	PERIOD 2	PERIOD 3	PERIOD 4	PERIOD 5	PERIOD 6				
	01/01 - 27/04 & 02/11- 31/12	27/04 - 18/05	18/05-15/06 & 14/09- 02/11	15/06-27/07	27/07-24/08	24/08-14/09	BUILT	CABINS	WC	PAX
LAGOON 450/450F	5,550	7,150	8,650	10,000	12,250	10,000	2013 / 17	4 + 2	4	10
LAGOON 440	3,750	4,400	5,400	6,350	7,400	6,350	2007 / 08	4 + 2	4	10/12
NAUTITECH 40 OPEN	2,450	3,950	4,950	5,950	6,950	5,950	2017 / 18	4	2	8
LAGOON 400 S2	3,250	4,450	5,450	6,450	7,450	6,450	2014 / 17	4 + 2	4	10/12
LAGOON 39	2,700	3,600	4,700	4,850	6,200	5,200	2015 / 17	4 + 2	4	10
LAGOON 380 S2	2,500	4,400	4,400	5,000	6,200	5,000	2014 / 16	4 / 4+2	2	10

DISCOUNTS
10% EARLY BOOKING FOR BOOKINGS UP TO 31.01.2024
5% BOAT SHOW
5% SUN YACHTING REPEATER CLIENT
5% FOR 3 WEEKS CHARTER
15% IS THE MAXIMUM DISCOUNT WE CAN OFFER
EARLY BOOKING DISCOUNT DOES NOT APPLY ON YACHTS 40 FEET AND SMALLER

EXTRAS (prior notice required)
SUP 150 € PER WEEK WIFI 70 € PER WEEK FOR 10GB
SAFETY NET UP TO 48 FEET 200 € PER CHARTER
SAFETY NET FROM 48 FEET + CATAMARANS 250 € PER CHARTER

CREW (REQUIRE THEIR OWN CABIN)
SKIPPER 1.350 € (24% VAT INCLUDED) +PROVISIONING
HOSTESS 1.250 € (24% VAT INCLUDED) +PROVISIONING
COOK 1.540 € (24% VAT INCLUDED) +PROVISIONING

ONE WAY CHARTERS
ATHENS - CORFU 1.200 € ATHENS - KOS / RHODOS 1.100 € ATHENS - MYKONOS / PAROS 600 € ATHENS - LEFKAS 1.100 € ATHENS - SKIATHOS 900 € CORFU - LEFKAS 500 €

BASES
ATHENS, LAVRION, RHODES, KOS, CORFU, LEFKAS, SKIATHOS, VOLOS, PAROS, MYKONOS, KEFALONIA
EMBARKATION TIME: 17.00 hrs
DISEMBARKATION TIME: 09.00 hrs
CHECK IN / OUT
The yacht should be returned to the base the day before the end of the charter contract by 18:00

CANCELLATION FEES
A. In case of cancellation between 90 to 60 days before embarkation, a cancellation fee of 30% will be kept
B. In case of cancellation between 59 days to 31 days before embarkation, a cancellation fee of 50% will be kept
C. In case of cancellation between 30 days and embarkation, total charter fee will be kept
D. In any other case which is not mentioned above, the cancellation fee is under negotiation
E. If the cancelled yacht will be re-booked for the same period and at the same price, then the total charter fee will be returned, less 200€ for dossier expenses.

GUARANTEE DEPOSIT		PRICES INCLUDE
MONOHULLS		
FEET	EUROS	AUTOPILOT, GPS, DINGHY, BED LINEN, TOWELS, BLANKETS (OUTBOARD ENGINE IS FREE OF CHARGE)
37 - 40'	2,000.00	PRICES DO NOT INCLUDE
41' - 48'	2,500.00	
48 - 61'	3,000.00	END CLEANING: SAILING YACHTS 50€ PER CABIN CATAMARANS 350 €
		FUEL, WATER, FOOD PROVISION, DRINKS, PORT FEES OUT OF BASE
CATAMARANS		Important notice Rates are subject to change without prior notice
FEET	EUROS	
38' - 41'	3,000.00	
42' - 44'	3,500.00	
45' - 50'	4,000.00	

WAY OF PAYMENT
Advance payment 50% of the charter fee to be paid within 5 days of booking confirmation
Balance payment 50% of the charter fee to be paid 30 days before charter date.